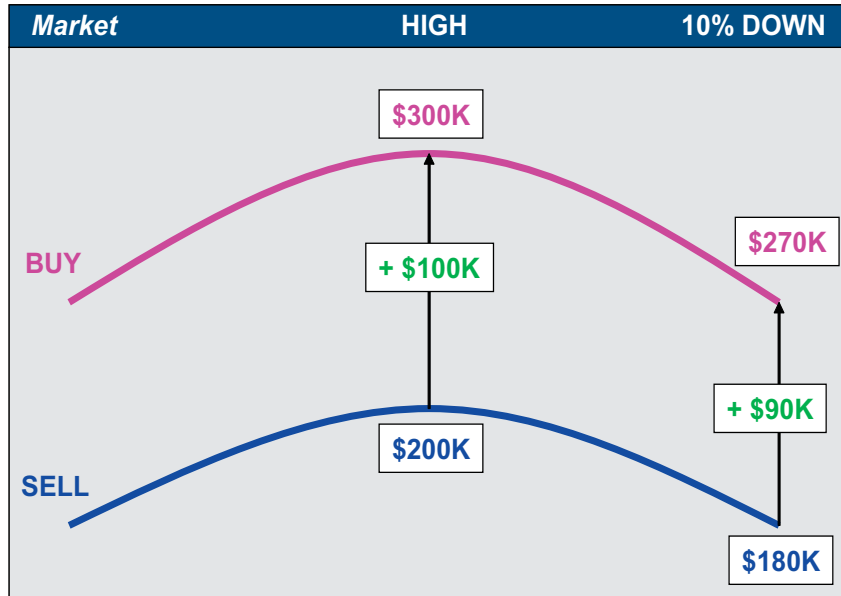


# It's a Great Time to Buy - Analysis

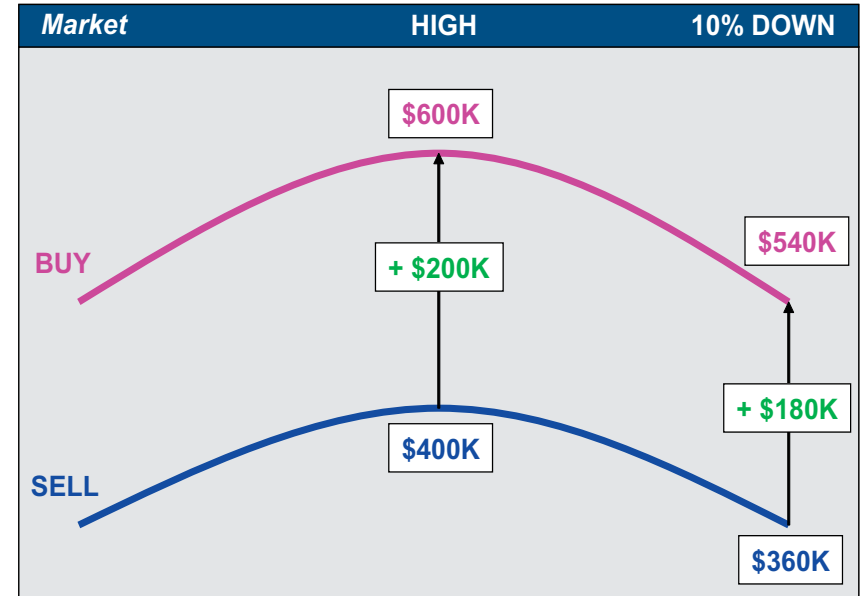
## BENEFITS:

- Save BIG \$\$\$ buying in down market
- Large number of homes to choose from
- Low interest rates
- Calm time to make decision



### Example #1:

At the market high, your current home is valued at \$200K. You want to buy a \$300K home so you need to pay an additional \$100K to buy your dream home. Now, let's look at a market that is 10% down from the high. Your home is now valued at \$180K but the same home you want to buy is now valued at \$270K. This means that you will only need to pay an additional \$90K for the same home. You have just saved \$10,000 by deciding to buy during the market downturn.



### Example #2:

At the market high, your current home is valued at \$400K. You want to buy a \$600K home so you need to pay an additional \$200K to buy your dream home. Now, let's look at a market that is 10% down from the high. Your home is now valued at \$360K but the same home you want to buy is now valued at \$540K. This means that you will only need to pay an additional \$180K for the same home. You have just saved \$20,000 by deciding to buy during the market downturn.

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desautelsgroup.com  
(802) 655-3335

**RE/MAX**<sup>®</sup>  
NORTH PROFESSIONALS  
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condoguy.com  
(802) 655-9100